

— COMPANY PROFILE 2026

We open markets. We finance *projects*.

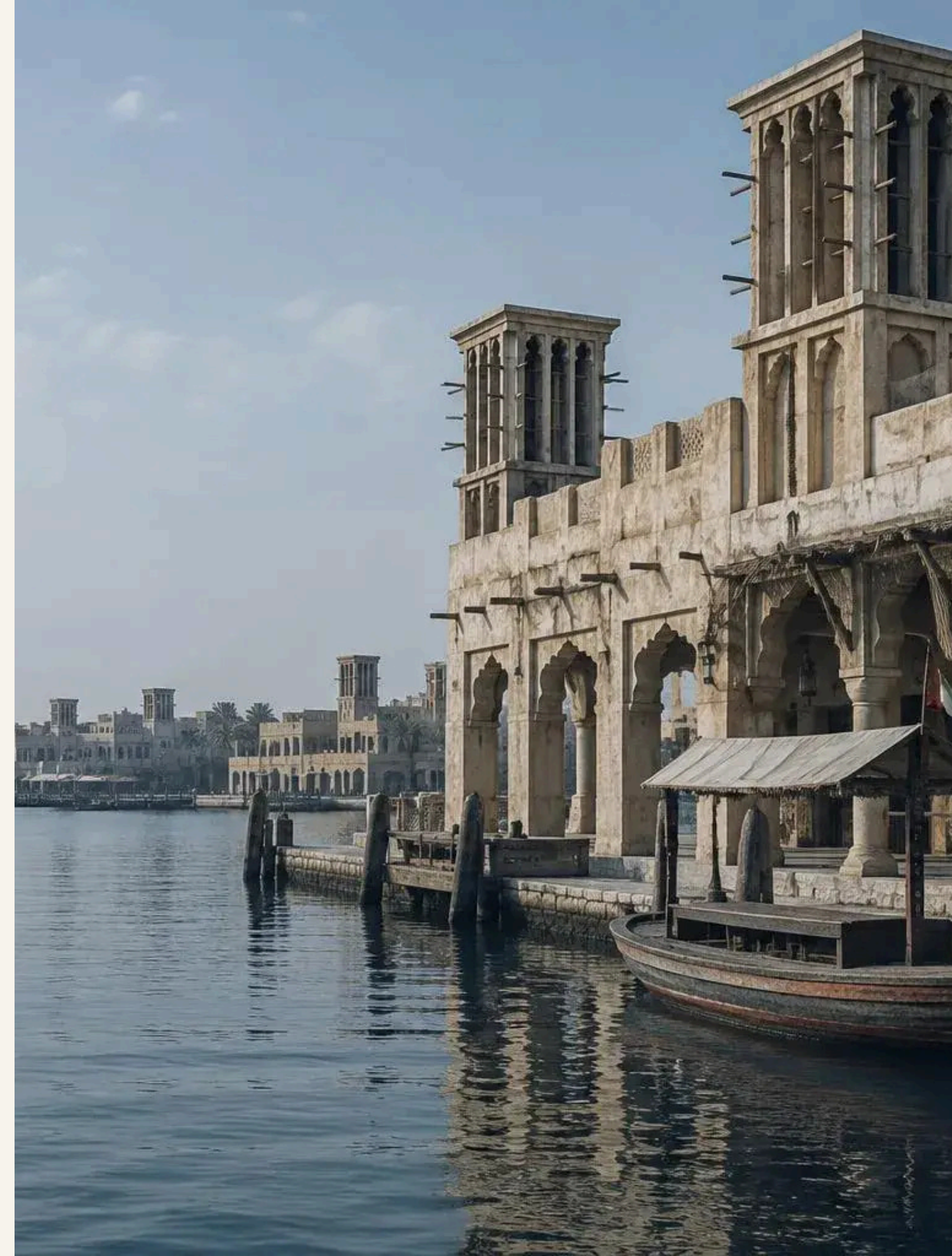
Boutique advisory firm · Dubai

dwpm.consulting

— WHO WE ARE

Senior-led advice. Practical cross-border execution.

DWPM Consulting is a boutique advisory firm based in Dubai. We work with companies and project developers on market entry and project financing, at home or abroad, and with funds looking to invest in their projects. Governments and public entities are often our counterparts on projects of national and international interest.



WHAT WE DO

Three services designed to work together,
from market entry to financial close.

01

Strategic Advisory & Business Development

Market entry, local partners, buyers and decision-makers in the Gulf and Africa.

02

Corporate & Project Finance

Financing structures for energy, infrastructure and manufacturing projects, with banks, funds and private investors.

03

Export & Trade Finance

Supplier credit and buyer credit backed by export credit agencies, and documentary credits.

SECTORS

Where we work.



Renewable energy

Solar, wind and storage, from origination to exit.



Circular economy

Waste turned into bankable projects: RDF for cement plants, pyrolysis, material recovery.



Infrastructure, data centers & manufacturing

International growth for data center, manufacturing and transport technology projects.

HOW WE WORK

From origination to financing.

01

Origination

Market, project and counterpart assessment.

02

Structuring

Business plan, financial model, SPV and financing path.

03

Financing

Banks, funds, export credit agencies and development finance institutions.

04

Execution

Local partners, authorities and financial close.

Every mandate is senior-led, with legal, tax and technical specialists engaged mandate by mandate.

WHERE WE OPERATE

Dubai-based. *International by design.*

BASE

United Arab Emirates Dubai, base

- Saudi Arabia
- Tunisia
- Senegal
- Romania
- Egypt
- Morocco
- Italy



SELECTED WORK

Selected work.

Client names are kept confidential.

01

Solar PV developments in Italy,
Romania and Tunisia

02

Waste-to-value and RDF projects for
cement plants

03

Plastic pyrolysis project origination in
the Mediterranean

04

Business development for a European
ropeway technology company – #1
fastest-growing in Italy (Il Sole 24 Ore)
and #3 in Europe (FT1000 2026)

05

ECA-backed supplier credit for buyers
in any market purchasing machinery,
equipment and products, Italian
or foreign

WHO WE WORK WITH

We work with those who develop projects and those who finance them, often on the same mandate.

For developers & companies

- Market entry and the right local partners
- A realistic financing path for projects at home or abroad
- Export finance for equipment and plants

For funds & investors

- Qualified projects in Italy and Europe, the Gulf and Africa
- On-the-ground knowledge and local counterparts
- Projects prepared for due diligence: permits, SPV, business plan

WHY DWPM

Why clients work with us.

Tailored	Every mandate shaped around your project, not a standard package.
Senior-led	The person you meet is the person who does the work.
On the ground	Based in Dubai, regularly in the markets where projects happen.
Financing-first	Every plan built around a realistic financing path.
Top-tier network	Legal, tax, technical and financial specialists.



— CONTACT

If you are assessing a new market or a project to finance, we would be glad to discuss it.

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SCAN TO VISIT